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The Chairman **Economics and Industry Standing Committee Legislative Assembly Parliament House** PERTH WA 6000

Dear Sir/Madam,

Yes, we believe legislation should be introduced in these States. The fact of the matter is that the FCA has no teeth as it has only its own interest in mind. Any Franchisor can become a member of the FCA and promote itself as a franchise system as long as they are prepared to pay the membership fees!

Australia needs stronger legislation to place Franchisors on check and protect and regulate the industry. If the Federal Government does not take action, then at least some support from a State level must be available to hold Franchisors accountable.

Disputes would in fact, be far much higher than the 1% reported by the FCA if the Franchisees had a course of affordable action and channels to be heard.

The FCA and many of its key supporters are Consultants, lawyers and sadly Franchisors who have a lot to lose by being exposed to unethical practice.

The FCA and its supporters partake in organised campaigns to deceive, defame and shutdown any one that is not part of their 'club'.

The FCA by no means represents the majority of Franchise systems in Australia and falsely promotes itself in doing so.

We receive hundreds of notices of disputes against the FCA and major national Franchisors by their Franchisee each year who cannot find any formal route of action against these Franchisors that will never be heard. Many have gone to the FCA or in fact to the ACCC and nothing can be done - in most cases, they are told to just accept their losses and walk away as no one will hold the Franchisors accountable for their unconscionable conduct.

We represent over 100 Franchisors in Australia and overseas and via our website (www.franchisecentral.com.au) and Franchise Magazine (www.franchismagazineonline.com.au) communicate every week with over 35,000 subscribers in the franchising sector.

Regards,

Franchise Consultant/Advisor

bringing the best together

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